

FAlmaison, how to bootstrap an ISP

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FAlmaison



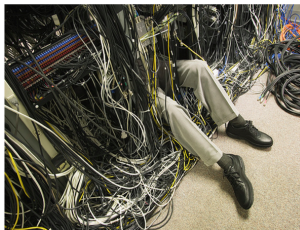
Who are we?



- Internet Service Provider
- Association
- Based on Nantes and Loire-Atlantique region



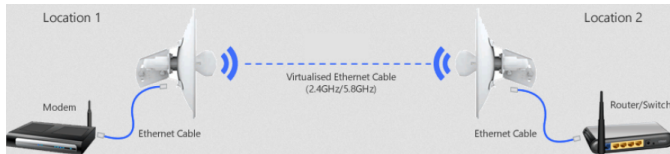
Current status



- White-labeled ADSL service
- Regular talks about Internet, net-neutrality and free software
- Weekly and fun meetings since 2011
- Network projects adapted for local specificities



Projects



- MOAR talks to spread our values
- Technical independence from FDN
- wireless local loop service (802.11n)



Why?



FDN and the call to swarming



- It's fun!
- FDN can't be the SPOF
- We love to make networks



Local scope, global impact



- Physical meetings = Group synergy
- Fun meetings, for greater motivation
- We know the specificities of our region



History



Bootstrapping



- 1 Build an association



Bootstrapping



- ① Build an association
- ② Declare yourself as a network operator



Bootstrapping



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- ③ Sign a white label contract with FDN



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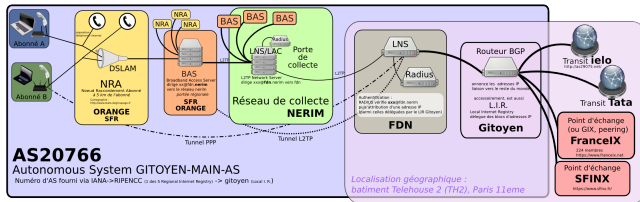
Bootstrapping



- ① Build an association
- ② Declare yourself as a network operator
- ③ Sign a white label contract with FDN
- ④ ???
- ⑤ PROFIT!



White label howto



Pour le moment : FAlmaison est "revendeur FDN"

- FDN does the technical things, you do the human ones
- Start with an existing network and work in setting up yours



French touch



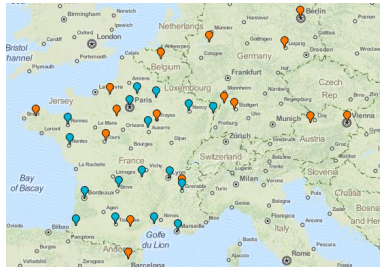
Administration



- Become an operator at no cost
- Deployment of the fiber is way too overpriced for small operators
- We swim in the wake of operators like FDN and Free (in some degree)



FFDN



- 25 ISP in France, more to come
- Collaboration and mutual aid for each one's projects



Do it yourself!



- Not having an associative ISP in your region? Build your own!
- Living in Nantes? Well, there is FAI maison. Join us!
- You don't have any technical skills? No problem, neither do we!
- (just kidding, feel free to come to learn)

